

JOB DESCRIPTION MANAGING DIRECTOR, INDIA

ACCESS Health International seeks dynamic, entrepreneurial candidates with an interest in new approaches to healthcare delivery and financing. The Managing Director will lead and develop the work in India. ACCESS Health India is a young but already well established organization working closely with governments, the private healthcare sector and institutes in India and globally. The Managing Director will be responsible for business development, fundraising and successful execution of existing programs in health financing and healthcare delivery including research, advisory and training services in India. The Managing Director is expected to be based in Delhi or Hyderabad and lead the growing work for a minimum of four years.

The successful candidate will be diplomatic with outstanding demonstrated public relations skills, and a strong interest in health systems. S/he will be a creative, innovative and strategic thinker, and will have: excellent communication, analytical, organizational, interpersonal and cross-cultural skills; a strong interest in health financing; and proven ability to produce results. Preference will be given to candidates with demonstrated fund raising ability and experience in qualitative and quantitative research.

Responsibilities:

The Managing Director will be responsible for the overall development, management (financial, administrative, and programmatic), and representation of ACCESS Health's activities in India. This includes, but is not limited to:

- Design and implementation of the strategic plan
- Overall institutional development
- Capacity building/coaching of the staff (team is ~20 people in 2012)
- Fundraising for existing and new activities
- Excellent external relations with Governments, donors, civil society, and commercial entities
- In-country personnel recruitment, training, and supervision
- Development of programs in health financing
- Creation and monitoring annual work plans

Experience:

- Significant management experience, with a technical background in health financing
- At least five years management experience
- Relevant post-graduate degree (MBA, MD, MPH, preferably PhD)
- International experience in healthcare

Candidates should send CV and cover letter to careers@accessh.org

